CHAMP Cargosystems and CargoAi join forces

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CHAMP Cargosystems, the leading air cargo systems provider, announces its partnership with CargoAi.

By connecting their systems through APIs, both partners are giving their users new connections and capabilities for the future. CHAMP offers increased visibility to CargoAi for its more than 100 airlines and GSAs customers. In return, CargoAi offers CHAMP clients a new sales channel. And CargoAi increases its capacity to make quotes, prices and bookings instantly available to freight forwarders.

CHAMP is one of the leading IT providers in air freight and has always been at the forefront of innovation to guarantee high performance, time-saving and revenue maximization to its customers. This partnership proves it once again and further increases CHAMP's already very varied and highly flexible service offering.

'Our clients and users are at the heart of this partnership. Creating value for them has always been our priority and that is why we have the widest range of suites of systems dedicated to air freight. Being available on CargoAi, if they wish, is therefore an additional service that we can offer our clients', says Nicholas Xenocostas, VP Commercial & Customer Engagement at CHAMP Cargosystems. As he sees it, now is the time to "deliver innovation faster" to support and transform customers' business processes, while bringing "more digitalization and visibility" to the air freight industry.

Connecting via APIs, CHAMP and CargoAi in effect enable supply chain partners to be integrated: airlines, freight forwarders and GSAs can thus connect and exchange information very easily.

'Our goal remains the same: to make digitization accessible to all industry players. This partnership with CHAMP, the leading air cargo systems provider, is a real boon for our customers. Because thanks to the joint work we have accomplished, our customers can grow their businesses by being connected to each other, without having to do anything,' says CargoAi CEO Matthieu Petot. 'CHAMP and its teams are the gold standard in our industry and working with these cargo system experts is a fantastic opportunity.'

(CHAMP Cargosystems)